



Knowledge is
power

High-Quality Training at the Location of Your Choice

How On-Site Training Works

TSCPA's on-site training program provides top-quality professional development programs at the location of your choice. We work with you to create customized, cost-effective programs that focus on the topics you need - whether it's one particular course or an entire year's curriculum. Just choose the date, location and topic, and TSCPA will do the rest.

- 1** Contact TSCPA with your CPE or training needs.
- 2** TSCPA will handle all administrative aspects of the event, including finding an instructor, providing materials and sponsoring CPE credit.
- 3** You arrive at the location of your choice for high-quality training that will exceed your expectations.

Questions?

Contact Kate Gurevich
kgurevich@tscpa.com
615/377-3825



Instructor Options

Experience the ease and convenience of learning from one of TSCPA's highly rated instructors, or maximize customization by having a member of your organization conduct training using provided course materials.

Benefits of Using a TSCPA Instructor to Conduct Training

- Your customized training will be delivered by a highly skilled facilitator who is a subject matter expert.
- Your group will learn from someone with expertise and experience across a number of organizations.
- You will save valuable staff time by avoiding internal course development and presentation preparation.
- Professional facilitation may be more effective, especially with large groups.

Benefits of Using a Member of Your Organization to Conduct Training

- You will learn from someone who understands your organization's culture and methods.
- You can more easily incorporate examples and case studies specific to your staff and your business.
- You will save on the cost of an external instructor.
- You can develop staff members' presentation and facilitation skills.
- Your instructor may receive additional CPE credit.

Thank You to Our Recent On-Site Training Groups

Accounting & Financial Women's Alliance
Acumen Wealth Advisors
Blankenship CPA Group
Bridgestone Americas, Inc.
Brown, Edwards & Company, LLP
Cannon & Company, CPAs
Caterpillar Financial Services
CBL & Associates Properties, Inc.
Coulter & Justus, PC
Covenant Health
Coward Reese Sargent, CPAs, PC
Crosslin & Associates, PC
DaVita HealthCare Partners Inc.
Elliott Davis Decosimo
DGLF CPAs and Business Advisors
Dixon Hughes Goodman LLP
Faulkner Mackie & Cochran, PC
FedEx Corporation
Frasier, Dean & Howard, PLLC

Healthcare Financial Management Association
Henderson Hutcherson & McCullough, PLLC
Horne LLP
Ingram Industries
Iron Data Solutions, LLC
KraftCPAs PLLC
LifePoint Hospitals
Mauldin & Jenkins
Minnesota Society of CPAs
Nashville Electric Service
Oak Ridge National Laboratory
Patterson, Hardee & Ballentine, PC
Pershing Yoakley & Associates, PC
Pugh CPAs
Retirement Financial Solutions
Rodefer Moss & Co, PLLC
Singleton B. Wolfe Memorial Tax Conference
Tennessee Association of Accountants
Tennessee Society of Enrolled Agents

On-Site Training Topics

On-site training programs are designed with flexibility in mind. TSCPA has more than **400 courses** available for on-site training at the location of your choice. Recommended CPE credit ranges from four hours to 40 hours. TSCPA's on-site training programs include a number of topics in both technical and soft skills.

Tennessee-Specific Ethics

TSCPA offers a **2-HOUR** Tennessee-specific ethics course that meets the ethics CPE requirement and has been approved by the Tennessee State Board of Accountancy. This course can be presented by one of TSCPA's instructors or a member of your organization.

"TSCPA's On-Site Ethics course was the best I have attended."

- Past ethics course participant

Computer Training

- Adobe Acrobat
- Business/Data Analytics
- Cloud Computing
- Computer Apps
- Excel
- iPad
- Microsoft Office
- Outlook
- Paperless Office
- PDF Documents
- PowerPoint
- QuickBooks
- Sage 50/Peachtree Accounting Software
- Security Tools
- Social Media
- Technology
- Windows 8
- Word

Management Training

- Balanced Scorecard
- Budgeting
- Business Development
- Business Law
- Business Writing
- Coaching and Counseling
- Communication Skills
- Conflict Management
- Consulting
- Controller & CFO Skills
- Creative Thinking
- Customer Service
- Economics
- Etiquette
- Generational Issues
- Financial Knowledge for Non-Accountants
- Leadership
- Marketing
- Negotiation
- Performance Management
- Personal Development
- Personnel/Human Resources
- Presentation Skills
- Project Management
- Public Speaking
- Strategic & Critical Thinking
- Strategic Planning
- Succession Planning
- Team Building
- Time Management

Contact Kate Gurevich at 615/377-3825 or kgurevich@tscpa.com to create a customized training program for your organization.

On-Site Training Topics

Technical Training

- Accounting & Auditing
- Audit Staff Training
- Banking/Financial Institutions
- Business Valuation
- Cash Flow Statements
- Compilation & Review
- Divorce
- Employee Benefit Plans
- Estates & Trusts
- Fair Value Accounting
- Financial Management
- Financial Reporting
- Financial Statements & Analysis
- Forecasting
- Forensics
- Fraud
- Government
- Health Care
- HUD
- IFRS
- Internal Controls
- Lean Accounting
- Not-for-Profit
- Partnerships/LLCs/S Corporations
- Peer Review
- Purchase and Sale of a Business
- Real Estate
- Revenue Recognition
- Risk Assessment/Management
- Securities & Exchange Commission
- Service Organization Reporting Frameworks
- Single Audit
- Tax
- Tax Staff Training
- XBRL
- Yellow Book

Need a Place to Train? Come to the TSCPA Meeting Center!



201 Powell Place | Brentwood, TN 37027
615/377-3825 | www.meetattscpa.com



The Tennessee Society of Certified Public Accountants has **4,400 square** feet of meeting space available for your next event.

Our arrangement is designed to accommodate:

- 160 people theater style
- 128 classroom style
- 22 conference room

 **FREE Wi-Fi**

Each room is equipped for audio-visual presentations including access to state-of-the-art equipment.

Benefits of On-Site Training



Save Time and Money

Sending your staff out for training costs your organization time and money. Save time on travel and hours out of the office by bringing the training on-site to your office.



Convenience

Finding a good time and location to train your staff can be a challenge. With on-site training, you pick the time and location that works best for your organization.



Customization

On-site programs are fully customizable for your organization. Courses can be modified, combined or written specifically to meet the needs of your group. We will help you build a relevant, engaging curriculum that ties in directly to your business and your staff. Your group will receive training in the areas they need most.



Quality Content

On-site programs feature the same high-quality content you've come to expect from TSCPA. All of TSCPA's on-site programs are written by subject matter experts and incorporate the best practices in instructional design to maximize the effectiveness of the learning experience.

“The instructor had excellent knowledge of the material being presented and used interesting examples to enhance learning and retention.”

- Participant at a not-for-profit accounting course

Benefits of On-Site Training



Confidentiality

Take advantage of being able to discuss proprietary information in a confidential setting. With on-site training, your staff can openly discuss matters they would not be able to in a traditional training setting.



Train Non-CPA Staff

On-site training is not just for CPAs. TSCPA offers a variety of programs appropriate for all levels and types of staff. From accounting basics and computer training to team building and leadership development, TSCPA's on-site training program makes it easy to train your entire staff.

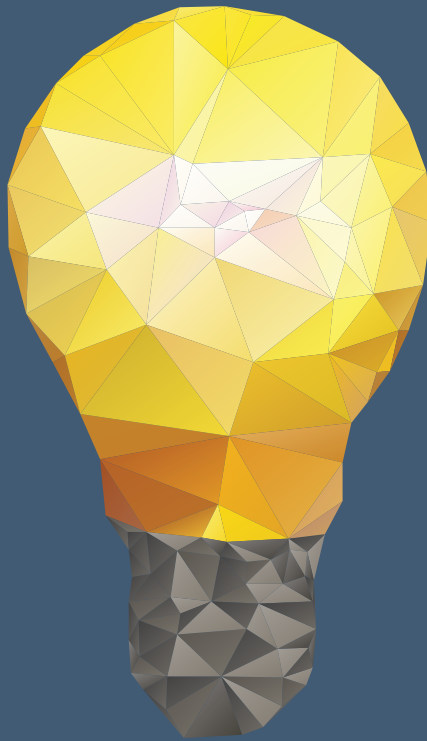


Build Community

On-site training is not limited to members of your organization. You are welcome to invite clients, colleagues or anyone else you would like. Inviting members of the community is a great way to build good will and achieve a greater diversity of perspectives.

“On-site training has been a tremendous benefit to our firm. We are able to customize everything to our specific needs, including the courses, instructors and even where we hold the training. Our team has enjoyed the individualized training, and the firm has saved costs at the same time. I wouldn't want to provide training any other way!”

- Jennifer Manternach, CPA | Audit Senior Manager, Crosslin & Associates, PC



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